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THE VOICE

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Harbor Trucking Association Addresses Federal Maritime Commission's New Rule on Detention and Demurrage Billing

Written by Karla Sanchez-Jimenez, Director of Communications and Programs

The Harbor Trucking Association (HTA) recently put out a [press release](#) this past month regarding a new rule set forth by the Federal Maritime Commission, aimed at enhancing the accuracy and transparency of demurrage and detention invoicing practices. It was developed in response to concerns voiced by various stakeholders including shippers and motor carriers. This rule seeks to ensure that invoices for demurrage and detention charges are accurately issued and directed to the appropriate parties.

Effective immediately, the new rule mandates that demurrage and detention invoices be issued by the party holding a contractual relationship with the billed party for the transportation or storage of goods. This provision is intended to ensure that the recipient of the invoice possesses firsthand knowledge of the contract terms and is best positioned to address and challenge any discrepancies in charges. Moreover, the rule prohibits billing parties from issuing invoices to entities with whom they lack a contractual relationship, safeguarding third parties, such as motor carriers, from unfair billing practices. By restricting invoicing to only those with direct contractual ties, the rule aims to mitigate confusion and disputes concerning payment responsibilities.

HTA CEO Matt Schrap lauds the new rule as a significant advancement for the industry, foreseeing it leading to more accurate and transparent invoicing practices for demurrage and detention charges. Schrap emphasizes that standardized billing practices will foster efficiency gains and, crucially, eliminate unjust and unreasonable per diem and detention charges, which have historically burdened motor carriers.

In light of these developments, the HTA announced a webinar taking place on March 12th, titled *The Impact of FMC's New Rule on Detention and Demurrage Billing* to further delve into the implications and implementation of the new rule. This webinar will serve as a platform for stakeholders to engage in a comprehensive discussion about the rule's potential impact on the maritime industry and its broader implications.

With the implementation of this rule, the HTA anticipates a more streamlined and equitable freight delivery system, benefiting all stakeholders involved.

For more information and to **register for the webinar**, please visit <https://attendee.gotowebinar.com/register/7203646579942326615>. Please keep in mind, this webinar is only available to HTA members.



Use Code: 24HTA75 to obtain a discount of \$75 off a full conference or expo hall only registrations.

Time To Transition Your Fleet To EVs? How To Overcome Six Common Challenges



Brought to you by Prologis

As climate change mitigation takes center stage, companies face the urgent need to achieve zero-emissions goals and comply with evolving regulatory pressure. The logistics industry plays a pivotal role in this transformation: In particular, heavy-duty trucks, which contribute significantly to greenhouse gas emissions, require special consideration for electrification.

Converting to electric fleets can be an effective solution, albeit one that requires careful planning and coordination of complex components. In this article, we explore six common challenges when transitioning to EV fleets and discuss proven ways to mitigate them.

INFRASTRUCTURE FORESIGHT AND PLANNING

- Challenge 1: Limited awareness and lack of forward infrastructure planning often leads to technical issues and operational delays.
- Solution: Early engagement with an infrastructure expert is essential for smooth vehicle charging and to prevent potential issues. An experienced partner will help with vehicle-specific charging solutions, grid connection applications, and backup power arrangements, and assist in strategic decision-making related to charging point locations, energy capacity, renewable energy and battery storage.

VEHICLE PROCUREMENT DELAYS

- Challenge 2: Long lead times and equipment development can result in procurement delays.
- Solution: With demand for EVs rapidly increasing, careful planning is paramount to circumvent vehicle procurement challenges. Engaging a reputable fleet electrification partner with comprehensive industry knowledge and top-tier manufacturer connections can expedite the vehicle acquisition process.

CONTINUED

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Webinar

Roadmap to Zero: Key Milestones to Electrify Your Fleet

Tuesday, March 19th, 2024

10:00 AM - 11:00 AM PT



Henrik Holland
SVP, Global Head of
Mobility, Prologis



Ramya Winstead
Product Development
Director, Prologis



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CAPITAL EXPENDITURES AND COST CONSIDERATIONS

- Challenge 3: Upfront investment can be prohibitive.
- Solution: The total cost of EV fleet ownership is typically comparable to or lower than internal combustion engine (ICE) vehicles over time, especially when considering the decreasing maintenance costs of EVs. Leasing and charging-as-a-service models can help you avoid upfront costs.

REGULATORY COMPLIANCE CHALLENGES

- Challenge 4: Volatility in regulatory measures and incentives can affect the transition to EV fleets.
- Solution: To stay informed about regulatory changes and incentives, consider partnering with a trusted fleet electrification expert. This specialist can keep you abreast of subsidies, tax credits and grants that can significantly impact the financial feasibility of your transition.

OPERATIONAL INSIGHTS AND FLEET PERFORMANCE

- Challenge 5: Insufficient data and poor performance visibility hinders optimal fleet performance.
- Solution: Network management tools that provide key insights and data analysis are crucial for maintaining fleet performance. These systems enable real-time reporting on emissions, energy use and efficiency, with the goal of optimal performance and minimal downtime.

DRIVER TRAINING AND SUPPORT

- Challenge 6: Driver training and support is often neglected, which hinders momentum and success.
- Solution: Equipping your workforce with operational knowledge of EV equipment and vehicles is essential for a seamless transition. Ongoing training will also accommodate technological advancements, leading to greater driver satisfaction and retention.

With the right professional partnership, careful planning, and thorough regulatory understanding, transitioning to an EV fleet can significantly contribute to a more sustainable supply chain. At each step of your fleet electrification journey, from project design to ongoing operations, Prologis is your dedicated partner. [Learn more about Prologis Mobility's comprehensive electrification platform.](#)

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We are excited to announce that we have partnered with the [Retail Supply Chain & Logistics Expo 2024](#)! This is the leading retail focused supply chain & logistics event, where you can find all the tools to ensure your supply chain is seamless.

Date: May 8th & 9th 2024

Location: Las Vegas Convention Center

Tickets for the event are now live, get your [early bird ticket](#)!

SECURE YOUR TICKET TODAY!

Retail Supply Chain & Logistics Expo offers an unmatched educational experience to grow your business revenue through uncovering the secrets that enhance your supply chain processes. Discover all the sector's latest trends, products and topics by exploring their innovative suppliers, handpicked keynote speakers and unmissable networking opportunities!

The 2024 jam packed keynote speaker lineup includes: **The Home Depot, DHL eCommerce**, and many more!

You are not going to want to miss out on the perfect platform to network with industry experts and build the lost lasting business relationships you have been waiting for!

We hope to see you there! Remember to get your [early bird ticket](#)!

Electrifying Drayage: 6 Things to Know Before You Install EV Charging Stations for Your Fleet



Brought to you by Southern California Edison, Charge Ready Transport Program

Electrifying your fleet is a big step for your business. But before you plug in, you should plan ahead. Every EV infrastructure installation is a major construction project, and it depends on six key factors that affect how long it will take. Here's what you need to know:

1. Type of project, Make Ready or Utility Infrastructure only?

- "Make Ready" projects take more time because the utility company is responsible for both the design, permits, materials and construction of the infrastructure on both the grid-side and the customer-side of the meter.

2. Site Characteristics, does service already exists, or will a distribution line or service line extension be required? Some sites may take longer to get ready for EV charging if:

- They don't have electric service yet, so the utility has to run new lines to connect them to the grid.
- They have soil that needs environmental remediation before the EV infrastructure can be installed.
- They have many underground pipes or wires that need to be avoided when digging for the EV charger foundations.

3. Capacity, does it currently exist or will the Utility need to add capacity to serve a project?

- Some projects need a lot of power (> 1MW) and SCE wants to help its customers get it. But sometimes, the utility has to make some changes to the grid, like upgrading a substation or moving some load around. This can take some extra time to finish the EV charging infrastructure project.

4. Permits and Clearances

- The utility needs to get permission from the local authorities to build the EV chargers. Sometimes, this can be a city, a county, a state, or even the federal government. Getting permission can take a long time, sometimes more than a year, before the utility can start building.

5. Materials and Equipment

- Some EV charger infrastructure projects may need special materials and equipment that are hard to obtain. For example, items that used to take 2-3 months to obtain could take a year during supply-chain shortage. This can delay the EV charging project.

6. Customer Engagement

- In an EV Charging Infrastructure project, active engagement and cooperation are vital. By sharing essential documents such as applications, maps, designs, clearances, agreements, and approvals with the utility, you contribute significantly to the project's progress. While the process can be swift and straightforward at times, it can also be complex and time-consuming. Any alterations in your plans, can influence the project timeline and might cause new permits. SCE is dedicated to assisting you in finding the most suitable EV charging solution, this is best achieved with active participation and cooperation.



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FEATURING

Melissa Summers & Karla Sanchez
 Harbor Trucking Association

To celebrate this year's International Women's Day, we're shining a spotlight on the incredible women behind the scenes at the Harbor Trucking Association: **Melissa Summers and Karla Sanchez.**

From logistics wizards to administrative superheroes, these dedicated staff members keep our operations running smoothly day in and day out.

Join us in celebrating their hard work and contributions!

#IWD2024



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